

dalmba.ca
Corporate Residency

Portfolio of Corporate Residency Candidates

September 8, 2010



MANAGEMENT CAREER SERVICES PRESENTS OUR CORPORATE RESIDENCY MBA CANDIDATES



Introduction

We are proud to present our Corporate Residency MBA students to you in the form of a Portfolio of Candidates. We have accepted the highest caliber of individuals into our program and look forward to you meeting them in person.

Much of this program has been created from the input we received from our many Employer Partners. As such, you have had the opportunity to co-create and design Canada's first Corporate Residency MBA. In addition to offering you the opportunity to hire one or more of these students for eight months, our program provides numerous ways for your involvement as a partner to evolve in the classroom as well as the work place. We welcome the chance to explore these possibilities with you.

We look forward to hosting you on Wednesday, September 8th, for the Corporate Residency Interview Day. Here you will have an opportunity to meet the entire class and interview your short-listed candidates. We are sure that you will leave the Dalhousie campus that day as excited by these students as we are. We hope that you will also be able to join us on the evening of September 7th for a reception with other employer partners and MBA alumni.

We thank each of you for your contribution to the continued success of the CR MBA program.



Anna Cranston
Director, Management Career Services



Scott Comber, PhD
Director, Corporate Residency MBA Program

A Message from the Dean, Faculty of Management



We are proud to present this group of outstanding Dalhousie MBA students for your consideration. Our Corporate Residency MBA program has begun to prepare knowledgeable, talented, and committed professionals so that they can make a significant contribution to your organization. They are known for their integrity as well as their skills. The program is designed to create responsible leaders of business who can take on the challenges of the global economy.

Based on the insight and input of our Employer Partners, we created a hands-on, experiential learning environment that focuses on the skills our partners told us were relevant to their organizations. Throughout the program, students also have the opportunity to learn about your organization. They have identified your organizations as places where they want to build their future.

Our new partner-driven approach to management education has attracted both a prestigious group of Employer Partners and exceptional students. Your partnership with this program not only creates opportunities for the advancement of our students' careers, it also serves as an effective recruitment device where you can attract the best and brightest students to your talent pipeline.

Last year, our Employer Partners were highly satisfied with the students who joined their organization for their 8-month residency. We are confident this will be the case again this year. Each student has worked hard to be well prepared for our upcoming recruitment activities. We are also certain that you will be impressed with their performance once they join your organization. The design of the Corporate Residency MBA ensures a balance between a comprehensive world view and sound practical skills.

Our program is different from traditional MBA programs where students study the various facets of management in functional silos. The new Corporate Residency MBA program focuses on integrative learning since you told us how important this is. Managers need to be able to see the big picture and understand how their specialty furthers the interests of the whole organization. Our students also learn by doing – they take on real projects (living cases) rather than studying simplistic materials. We also focus on professional, leadership, and people management skills so essential to today's managers. Underpinning the entire MBA is a learning program we title 'Personal and Professional Effectiveness. This program is a journey of discovery where students learn to understand their strengths and weaknesses. They work with us to co-create learning that will help them hone these valuable skills.

Our graduates will become managers who are knowledgeable in many fields, who are flexible, who are able to manage change and ambiguity, and who are skilled in making sound decisions. On behalf of our students and my colleagues within the Faculty of Management, I thank you for participating in the Corporate Residency MBA program. I encourage you to meet these outstanding students and to take advantage of the services our Management Career Services' team offers to help you fulfill your recruitment needs.

Dr. Peggy Cunningham

Students' Profiles and Resumes

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CORPORATE RESIDENCY
MASTER OF BUSINESS ADMINISTRATION
PROFILES

Sahal Abdi – Master of Business Administration Candidate 2012

When Napoleon said that “a leader is a dealer in hope” he could have been talking about Sahal Abdi.

A voracious reader, and a strident subscriber to the philosophy of continual learning and self-exploration, Sahal is not only the perfect fit for any company but a representative of the model MBA student.

Sahal Abdi received his B.Sc in Kinesiology from the University of Waterloo in 2008 studying mostly the mind and its effects on the rest of the body. A lover of maps and geography as a child, the map of the mind and of the human body seemed like an easy transition for Sahal. Working as a Kinesiologist, Sahal often had to utilize his critical-thinking and analytical skills which were vital in his work. Also, Sahal often had to problem solve and recommend and implement solutions for patients.

Sahal’s co-workers and peers would describe him as a hard-working, gregarious person who expects nothing but greatness from himself and others. Sahal would like to find an employer partner who shares his values, and is interested in Finance or International Business. His work at Amnesty International has also cultivated an interest in international development.

Atif Ali – Master of Business Administration Candidate 2012

With humility, optimism and perseverance great tasks can be accomplished, and these attributes are fundamental to Atif Ali’s existence. Atif holds a Bachelor in Business Administration degree with a Finance concentration from Bishop’s University and is now pursuing his MBA from Dalhousie University. His interests lie in the capital markets and investment research areas of finance. Atif is presently planning on writing the CFA level 1 exam in June of 2011 and is actively honing his financial modeling and valuation skills.

Atif is driven to succeed, enjoys teamwork and pays acute attention to detail. At Bishop’s, Atif graduated with distinction, achieved Academic Honour Roll standing and was a member of the Golden key Honour society. Atif also participated in a two year class that allowed him to actively manage a real stock market portfolio. Gratefully, the student run portfolio beat the benchmark by 18.41%. He has also polished his communication skills through tutoring students in economics.

Furthermore, Atif has volunteered at an elementary school and an art gallery that was coordinating an art camp for kids. He is an avid basketball fan and enjoys reading non-fiction and playing pickup games in his spare time.

Michael Black – Master of Business Administration Candidate 2012

Queen Elizabeth II, naval reserve officer, a solo pianist performing with a 40 piece orchestra, biochemistry labs, American Eagle associate, and now MBA candidate—all this best describes Michael Black's activities over the past year.

A graduate of Dalhousie University with a Bachelor of Science in Biochemistry and Molecular Biology and Music, Michael brings a unique perspective to the world of finance and business. The connection between math and music has been well documented, and in Michael you will find that rare combination of someone who is a systems thinker, who appreciates the endless permutations of the financial sector, along with the need to look at problems with both convergent and divergent perspectives.

Described by colleagues and subordinates alike as a confident, dedicated and passionate leader with excellent interpersonal skills, Michael holds both himself and his team accountable. He has demonstrated these qualities as both an instructor and mentor during his career as a CIC Naval Reserve Officer, working with the Royal Canadian Sea Cadet organization. During the recent royal visit, Michael prepared a cadet band to perform before her Royal Highness, the Queen.

Looking to encompass his diverse interests and skill set, Michael is very interested in a career in investment banking and commercial real estate development.

Kunal Bodicharla – Master of Business Administration Candidate 2012

Kunal Bodicharla has been described as a very pleasant, diverse, active and intelligent person. One of the most distinguishing characteristics he possesses is the diversity of experiences. He combines technical aptitude with great interest in management. He has also has a passion for traveling and understanding different cultures of the world.

Kunal holds a Bachelor degree in Electronics and Communication Engineering from Anna University, India. After completing his bachelors, he studied HR Management and gained an Executive Post Graduate diploma after which he worked as a recruiter. He has always had a passion for research and development.

In addition, he holds a MASc Degree from Dalhousie University in Electrical Engineering, and will graduate from the same school in 2012 with an MBA in International Business and Marketing. Over the past two years, he worked on a research project in Micro Electro-Mechanical systems and wrote his thesis "Residual stress analysis of PolyMUMPs Cantilever", demonstrating his commitment to research and dedication towards large project completion.

In school, Kunal played basketball, pool and competed at power lifting for his university. As a teaching assistant here in Canada, Kunal enjoyed the opportunity to develop his communication, training skills and encourage independent thinking in his students.

Michele A. Brown – Master of Business Administration Candidate 2012

A proven leader and motivational team player in academic, professional and athletic environments make Michele Brown a strong candidate who conveys a positive influence through her foresight and initiative.

She was pursued by the Middlesex-London Health Unit for her ability to use communication skills—verbal and written—to engage stakeholders, including municipal politicians and community partners in supporting effective public health programs. Michele's individual strengths regularly translate into effective team dynamics, as she is able to generate understanding and trust among those with diverse interests.

She is grounded with an academic background in health sciences and biology, coupled with employment at a regional health unit. The development and execution of a provincially funded vector-borne disease prevention program has allowed her to exercise both her health care administration and scientific research and laboratory skills. This experience has piqued her interest in further exploring the area of health care.

Determination, creativity, the ability to think critically and analytically, and the ability to motivate others combine to provide a unique skill set that will make Michele successful at obtaining a Masters of Business Administration and becoming a valued and accountable contributor to any organization.

Jonathan Butts – Master of Business Administration Candidate 2012

Quick to think on his feet, a person who is willing to collaborate with all those around him, and being the youngest graduate in his civil engineering class, Jonathan Butts is motivated to excel in his career.

Jonathan grew up in the small business world, and has acquired strong networking and relationship building skills. These skills were inherited from his father who started out with nothing and grew over time to become a successful small business entrepreneur in the real estate industry.

Working towards his P.Eng (Professional Engineer) designation, Jonathan already has three years of full time work experience in an international engineering consulting firm. Through this experience, he has successfully demonstrated his technical and team cohesion capabilities. Both past and present professors, teachers, supervisors and managers can attest to the fact that Jonathan Butts is a promising prospect.

People would call him down to earth, physically active, and highly approachable. He has a great appreciation for the knowledge and experience of others, and dedicates time to staying connected to current world events; a particular focus is on the environment. This can be shown by his LEED® AP achievement. Corporate governance and project management are two areas of interest that have compelled him to pursue a Master's in Business Administration.

Bradley J. Cameron – Master of Business Administration Candidate 2012

Focused, determined, and professional describe Bradley Cameron. A political science graduate from Carleton University, he shows a passion for learning in all his endeavours. His strong research and analytical skills were honed during his undergraduate degree. As both a student and varsity fencer, Brad excelled both inside and outside the classroom.

Brad has complemented his academic studies with travel experience in Bulgaria, Turkey and the Republic of Georgia. These trips allowed him to see firsthand some of the major political and cultural issues facing these countries and this has provided him with a unique perspective on politics, culture and social change. He is always keen to learn about other cultures' values and he prides himself on being highly culturally sensitive.

With a professional background in corporate communications, Brad brings with him a solid understanding of disclosure and regulatory requirements. He is keen to expand his knowledge base by pursuing an MBA, and management consulting as a post-graduate career field. With this career path in mind, he is also seeking to earn his CMC designation soon after graduation.

Marshall Eidinger – Master of Business Administration Candidate 2012

Marshall Eidinger's work ethic combined with his drive and determination make him an asset to anyone's team. He is currently enrolled in the second of his four-year LLB/MBA degree.

This past year Marshall was awarded the Estate E. Bligh Scholarship in recognition of his dedication in and out of the classroom as well as the McKay scholarship for his interest in the financial sector and undergraduate accomplishments. Marshall has been actively involved at Dalhousie University where he serves on the Law Students Society Board of Directors and actively participates in various intramural sports.

At Maple Leaf Sports and Entertainment, Marshall was able to enhance and expand the company's brands to new and exciting markets. He has shown his ability to lead and organize while he was tasked with the operations of entire marketing events and their related finances.

Marshall has demonstrated a keen ability to negotiate, promote and represent clients during his work at Uptown Sports Management. In this capacity, Marshall recruited and researched prospective clients and added value to the company's bottom line by finding endorsement opportunities in non-traditional markets improving the profitability of the firm by 30% in marketing or human resources.

Matthew Hickingbottom – Master of Business Administration Candidate 2012

Matthew's outstanding work ethic and resiliency combined with his determined and confident demeanour contribute towards a candidate who will bring substantial value to any organization.

Matthew's interests lie within the fields of finance and international business. Matthew is a graduate of the Honors Bachelor of Health Sciences program at the University of Western Ontario. Undergraduate courses in statistics, economics, and an accounting and business analysis course taken through the Richard Ivey School represent the beginning of Matthews's passion and excitement for finance.

This same appetite for challenge has taken him to Costa Rica to provide medical and social care for the impoverished. Matthew is self motivated as evidenced by his academic achievements and placement on the Faculty of Health Sciences Dean's Honor List. He is also a recipient of the MacKay Scholarship granted to exceptional incoming MBA students who express an interest in finance.

Experience at Lakeport Breweries of Hamilton, speaks to his confidence and ability to generate results in a professional work environment. He led projects to streamline product testing and introduced alternative methods of quality assessment which translated to marked improvements in Key Performance Indicators.

Matthew seeks an opportunity that will provide challenge and opportunity for growth.

Virgile Kpodar – Master of Business Administration Candidate 2012

Virgile Kpodar is fluent in French (native speaker) and English and has international experience growing up in Western Africa and living in the US and Canada. He holds an MA in Economics and a BSc. in Mathematics and Statistics from Concordia University. He possesses a strong interest in the area of Economics & Finance and Policymaking, and is pursuing career opportunities within financial and governmental institutions.

While at school, Virgile received the Arts and Science Scholar Award and achieved Dean's list standing. At John Abbott College, Virgile demonstrated his leadership, communication and interpersonal skills teaching economics and quantitative methods courses. He was strongly recommended by the Chairperson of the economics department for having obtained outstanding student success rates.

Following his teaching experience, Virgile worked as a Research Assistant and Coordinator for McGill University on a community development project with the purpose of informing policymakers and community leaders; also helping them identify strategic courses of action to address inequalities and promote the full inclusion of Black communities in Quebec life. After his research contribution, Virgile worked as a Financial Representative for BMO Bank of Montreal.

His dedication to Martial Arts has seen him win competitions in the US and he greatly enjoys meditation and other spiritual practices when he is seeking to relax.

James Luke LeBlanc – Master of Business Administration Candidate 2012

Self-motivated, results-oriented with a high degree of integrity are words that best describe Luke LeBlanc. After completing a bachelor of chemical engineering, he decided to sharpen his business and leadership skills by pursuing the MBA program at Dalhousie.

Luke has been interested in the business side of engineering ever since his first course in engineering economics. This led him to take on the responsibility of financing and optimizing his group's senior design project – gasification of biomass for the synthesis of methanol in rural China. With the skills gained from his economics course and the technical knowledge from engineering, Luke was able to turn the facility around and significantly increase the rate of return by 75%.

Having completed an engineering degree, Luke is accustomed to high workloads in a pressured environment. Through strong time management and organization skills he continuously meets and exceeds deadlines. Highly structured and taking pride in his work, Luke carries these practices into the workforce at Nova Scotia Environment. Through hard work, dedication and a foresight into potential issues, Luke has been able to accomplish projects months ahead of schedule.

Luke is interested in merging his business and technical skills to create a place for himself in the oil, gas or power industry. Provided the opportunity to advance his professional career, it can be assured he will succeed.

Jason Mackey – Master of Business Administration Candidate 2012

Jason Mackey has experience that goes beyond borders. A graduate from Memorial University of Newfoundland with an International Bachelor of Business Administration (Honours), his interests lie in how a country's social and political factors effect business operations and how to do business within diverse cultural environments. He is ready to expand on his experience during the residency in the fields of International Business Development or International Marketing.

An adaptable and resourceful individual who thrives on a challenge, he demonstrated his character while on exchange in Italy. He grasped the travel opportunity to gain direct exposure and integrate into European Society. Through his international experience and the chance to work with people from varied backgrounds, he gained significant awareness of the challenges and opportunities inherit in cultural differences.

Complementing his international experience, Jason enhanced his communication skills with the Canada Revenue Agency, analyzing complex problems while coordinating with a wide range of Canadians. As Vice President of the MUN International Business Society, he increased its presence on campus and ensured its ongoing activity in successive semesters. Within his community, he also developed a website to promote the St. John's Celiac Association, which he continues to run and which actively creates awareness and draws in new membership. an excellent candidate for any of the MBA disciplines.

Kinsley McWhinnie – Master of Business Administration Candidate 2012

Kinsley McWhinnie is a very motivated, quick, and active learner, with a passion for problem solving and conflict resolution. She has recently completed her Bachelor of Arts in Industrial Relations at McGill University, where she discovered her deep interest in the field of ethics-based leadership. Over the course of her studies she has also been committed to multiple sports & community organizations, all while continuously maintaining employment.

Four years of work experience in the service industry have heightened Kinsley's ability to understand and respond to people's needs, as well as to communicate with ease in both English and French.

Kinsley's dedication to sports has sculpted her leadership skills through ten years as acting captain of several teams. She has also demonstrated from a very young age her dedication to her community by volunteering for, and eventually working at, multiple summer programs offered by the city of Pointe-Claire, Quebec. These skills were put to use when Kinsley worked for a non-profit organization and was responsible for promoting a 12-week social skills program for special needs children.

Kinsley is interested in a career in management consulting, particularly in cultivating the potential of the Human Resource Management approach, though she is open to any opportunity that utilizes or helps to develop her skill set.

Jagdeep Mohi – Master of Business Administration Candidate 2012

Good business leaders create a vision, articulate the vision, passionately own the vision, and relentlessly drive it to completion. Possession of all these qualities is what makes Jagdeep Mohi an interesting and distinguishable character. He has ability in his own hands to have a colossal impact in the business world.

A self-starter, brimming with enthusiasm, Jagdeep Mohi is a born challenger with proven leadership and problem solving skills. He has a high standard of overcoming unforeseen barriers dedicated to maintaining high quality standards in all fields. Wide ranges of international experiences have enabled him to work creatively and analytically in a challenging environment. Courage, a powerful trait rarely found in the realm of business, is unique in his ability to unify and motivate people. Moreover, his courage is balanced appropriately with professionalism, strong values, and humility.

Furthermore, as an active member of neighbourhood society and youth clubs, Jagdeep has developed a meaningful social life by participating in events organized for the upliftment and betterment of society.

Jagdeep has a good strategic appreciation and vision, a technical background and strong business foundation. He is looking for an opportunity which would sharpen his vision, increase his business acumen and aid him in adding and imprinting an impact on the corporate world.

Ahmed Nizam – Master of Business Administration Candidate 2012

Creative ambitions combined with an innate ability to manage ambiguity are the defining characteristics of Ahmed Nizam. Balancing an undergraduate career in Biochemistry and Molecular Biology with mentorship programs as a teaching assistant led him to realize his professional potential in the world of business. Successfully advocating a number of student run societies at the leadership level, he quickly adapted to delivering qualitative results as a society president, treasurer or as a volunteer.

Ahmed's technological skills add to his developing love for business. Mastering marketing essentials from the ground up, he has completed web and graphic design projects in the personal, retail, and commercial markets. When given the opportunity, Ahmed excels at creatively attracting attention to his specialized skills with an out-of-the-box style of thinking.

With a high interest in photography, Ahmed took the initiative to merge his love for technology, web strategy, and graphic design into an art, which he constructed into a self acclaimed photography business. With the progression of his trade, Ahmed discovered a niche that allowed him to become proficient with client management, marketing, accountability, and business etiquette.

Known as a keen, fun-loving, and go getting individual, Ahmed has always been the epitome of a role model for his peers. He encompasses communication and interpersonal skills, required to pursue a career in business.

Jennie Oliver – Master of Business Administration Candidate 2012

Disciplined, open minded, adventurous and determined are all attributes that would make Jennie Oliver an excellent Corporate Resident for your company. It is her leadership and training skills that are her strongest assets. In particular, Jennie has expressed an interest in the areas of human resources, management and consulting.

Jennie brings to the Dalhousie Corporate Residency MBA program five years of teaching experience where she developed patience, tolerance, and strong listening skills while instilling confidence and knowledge in her students. Afterwards she was able to successfully transfer these skills into the corporate world where she was a Client Service Representative in the IT field. During her two years she excelled by analyzing, documenting and trouble shooting client issues while gaining customer's trust and providing effective solutions.

She has a passion for working with others and collaborating to achieve success. Jennie has the ability to be creative and logical at the same time. This has helped her overcome adversity throughout her life. She has a thirst for knowledge which has inspired her to travel worldwide. Jennie's goal is to be challenged in her work as she maintains what she believes in.

Sheena Pahwa – Master of Business Administration Candidate 2012

Eager to learn with an ambitious attitude, Sheena has completed both a B.A. in Law with a concentration in Business Law, and a M.A. in Legal Studies. She is now pursuing an MBA to further develop her skill set and facilitate the acquisition of new competencies to succeed in the business world. While her interest lies in international studies, Sheena's personable and open-minded personality makes her able and willing to work in various environments.

Previous work experience as an Analyst for the Department of Justice has contributed to her aptitude to research, examine and synthesize information in the area of strategic business planning and business operations. This position, in addition to her volunteer work and experience as an Assistant Manager/Bartender in the restaurant industry, has developed her interpersonal, team work and leadership skills. This has also advanced her ability to communicate, multi-task, work effectively and under pressure in a professional environment.

Sheena can be described as dynamic and intellectual with a keen sense of intuition and an ability to analyze and reason. The skills she has gained throughout her academic and professional career combined with her ability to adapt to diverse situations make her a valuable asset to any work environment.

Alexander A. Palmeter – Master of Business Administration Candidate 2012

A commitment to excellence and a thirst for competition have driven Alexander Palmeter to succeed in his academic and athletic pursuits. Alex's competitive nature makes him a top prospect to excel in a management role in an industry which requires both technical and business skills. Through obtaining a Masters in Business Administration Alex will round off his engineering education with a different set of skills and open new opportunities. Having worked for an engineering and mechanical contracting organization, Alex has experienced and executed technical projects and applied quantitative and problem solving skills.

Alex graduated with a degree in Mechanical Engineering from Dalhousie University in spring 2010 among the top of his class. He was the leader and founder of the Dalhousie University Human Powered Vehicle Team and led the team to excel at the athletic events in the ASME Human Powered Vehicle Competition that took place this past May in Connecticut. Alex made a significant contribution to his team by securing significant industry support and sponsorships to help the team build a carbon fibre high speed recumbent bicycle.

Alex stands out not only through his leadership in his graduating class of mechanical engineers, his successful participation in the 2009 Nautel Laser World Championships and his long history of successful competitive sailing.

Rebecca Rebello – Master of Business Administration Candidate 2012

Rebecca Rebello has spent significant time immersing herself in the cultures of 15 diverse countries across the world. This experience has taught her the value of cross cultural learning while enhancing her interpersonal skills. As a result of this great international experience Rebecca is interested in pursuing international business development and marketing.

Rebecca received a Bachelor of Science in Psychology, focusing on research methods and social psychology, this piqued her interest in consumer behavior and the metrics behind consumption. She has had the opportunity to further her marketing experiences through her work in the retail industry. Furthermore, she has been able to grow her interpersonal skills through customer service and takes pride in having developed ongoing customer relationships. Rebecca is adept at listening and problem-solving, finding new ways to organize displays to maximize product salability and consistently exceeds sales goals.

Rebecca partakes in a wide variety of hobbies including music and sailing. She believes that community involvement is very important. Through her initiative she learnt to knit in order to make blankets for Metro Turning Point, a local shelter. She also encourages learning as a volunteer tutor.

Ed Rushton – Master of Business Administration Candidate 2012

Ed is often described as a born leader with a talent for engaging people. Ed is a hard working, productive individual as has been demonstrated through his continued commitment to extracurricular activities and academic success while at University. He is interested in a career where he can combine his interpersonal skills with the knowledge and work ethic gained from his biology degree.

As president of the Trent University Rowing Club in Peterborough, Ontario Ed Rushton facilitated hundreds of stakeholders, volunteers and athletes to generate over \$36 000 in net funds during one day at the Head of the Trent Regatta. These proceeds were largely accumulated through a 16 000 person reception which required negotiation and strong relationships with various stakeholders including, University Administration, the City of Peterborough and the Municipal Police.

Ed Rushton has an honors biology degree (2008). He has experience in marketing and business garnered from a commitment to student government throughout University. Additionally, Ed was involved in student athletics throughout his university career competing on a varsity rowing team for 5 years. He has a broad range of interests from botany, to athletics to music that culminate in a well-rounded, dynamic individual.

Victoria Smith – Master of Business Administration Candidate 2012

Victoria has a passion for learning and approaches every opportunity as an experience with which to learn and grow. Victoria Smith graduated from Memorial University of Newfoundland with a Bachelor of Science in the Spring of 2010. With a major in Behavioural Neuroscience and a minor in Biology, Victoria has a deep interest in human behaviour and the human psyche. She is currently enrolled in Dalhousie University's Corporate Residency MBA program in order to expand her business knowledge.

While her main academic focus has been science, she has been employed in a number of different settings that have allowed her love of business, and more specifically marketing, to flourish. Her most recent work experience includes sales, promotions and work in the service industry – each of which enabled Victoria to build and maintain strong customer relationships.

Victoria takes pride in her personal values and her unrestrained ambition drives her to excel in every environment – professional, social and academic. Along with her outgoing personality, charismatic nature, and unique creativity, Victoria plans to combine the knowledge gained from her neuroscience background with her developing business skills to gain success in the health/science field of marketing.
friends.

CORPORATE RESIDENCY
MASTER OF BUSINESS ADMINISTRATION
RESUMES

SAHAL ABDI

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Profile

- Leadership-oriented graduate student with strong work ethic
- Motivated, mature, achiever who takes the initiative
- Proficient in Microsoft Word, Excel, and PowerPoint
- Excellent communication, analytical, and problem-solving skills
- Proven ability to work independently and meet deadlines

Education

Corporate Residency MBA, Dalhousie University, Halifax, NS. Candidate 2012
Bachelor of Science Honours Kinesiology, University of Waterloo, Waterloo, ON. June 2008

Professional Skills

Leadership

- Delivered a presentation to a group of 10 on the deleterious effects of extractive mining companies on indigenous communities in Indonesia as a member of Amnesty International Toronto
- During senior year gave a seminar titled 'Depression in the Elderly' and educated a group of fifteen on how drug therapies and simple exercise can remedy this affliction
- As a kinesiologist interacted with patients daily; scheduled appointments and informed patients of services and products
- Worked one on one with patients, developing and implanting exercise programs to injured patients

Teamwork and Communication Skills

- Integral team member in letter writing campaigns to release political prisoners in Latin America, the Middle East and Africa
- Worked closely with a Chiropractor, Physiotherapist, and an Acupuncturist at a busy multidisciplinary rehabilitation clinic to develop effective treatment plans to patients
- Developed and expanded communication and interpersonal skills as a Kinesiologist

Research and Data Interpretation skills

- Critiqued and analyzed several scientific journals while writing and presenting senior seminar
- Gathered evidence from numerous medical and scientific sources about the interdependent effects of depression and exercise in the elderly population
- Helped diagnose MVA, OHIP and WSIB patients in order to effectively develop a treatment plan

Work and Volunteer History

Kinesiologist
Centennial Physiotherapy Rehabilitation

Pickering, ON.
November 2009- July 2010

Business and Human Rights Group
Amnesty International

Toronto, ON.
January 2010- July 2010

Atif Ali

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Education

Dalhousie School of Business, Dalhousie University Candidate 2012

Masters of Business Administration

- Major: Finance, International Business
- Entrance Scholarship

Williams School of Business, Bishop's University 2009

Bachelor of Business Administration, with Distinction

- Major: Finance, Courses include: Investment Analysis & Portfolio Management, Capital Markets, International Finance, Corporate Finance, Financial Accounting, Statistics, and Intermediate Macroeconomics
- Academic Dean's List: Average above 80%
- Member of the Golden Key National Honour Society: Top 15% of academic division
- Merit Scholarship
- Member of International Students Association

Champlain Regional College 2006

CEGEP Diploma in Social Sciences, Pre-Commerce

- Courses include Quantitative Methods, Macro and Microeconomics, Calculus I & II
- Economics award winner for merit performance
- Involved in Indian Association Club
- Volunteered at Local Elementary School to help students with their homework

Experience

Bishop's University SEED Portfolio 2007 - 2009

Portfolio Manager, Telecommunications and Utilities

- Outperformed benchmark by 18.41 % between April 2008 and April 2009
- Investment chosen based on a top-down strategy
- Selected as Portfolio Manager for the Bishop's University Seed Portfolio, trading in North American Securities, with over C\$300,000 in assets
- 2 year program consisting of a team of 8 student Portfolio Managers and 10 student Research Assistants

Bishop's University 2008

Statistics Teaching Assistant

- Assisted Professor with marking

Champlain Regional College 2005 - 2006

Economics Tutor

- Coordinated Economics workshops and tutored groups and individuals in Macroeconomics

Volunteer

- Assisted students with their homework at Lennnoxville Elementary School
- Helped organize art camp for kids at Foreman Art Gallery

Personal

- Language skills: Fluent in English, Hindi and Urdu with some ability in French
- Computer proficiency: MS Word, MS Excel, MS PowerPoint, MS Publisher, Internet browsing
- Interests: Avid follower of the Toronto Raptors, reading a mix of fiction & non-fiction, playing various sports

MICHAEL K. R. BLACK

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EDUCATION

Dalhousie University, Halifax NS Candidate 2012
Corporate Residency Masters of Business Administration, Concentration: Finance

- 2010 Entrance Scholarship

Dalhousie University, Halifax, NS 2006 – 2010
Bachelor of Science, Major: Biochemistry/Molecular Biology and Music

- 2006 Entrance Scholarship
- 2006 Effie Mae Ross Scholarship
- 2009 Don Wright Scholarship

WORK EXPERIENCE

American Eagle Outfitters, Halifax, NS 2008 – present
Sales Associate:

- Maintain visual and operational standards of the store according to company policy
- Developed interpersonal skills as demonstrated through exemplary customer service
- Generate sales and process cash and credit transactions
- Employee of the Month: February 2009

Department of National Defense, Halifax, NS 2007 – present
CIC Navel Reserve Officer:

- Instruct and supervise cadets ages 12 to 18
- Develop the leadership abilities of the junior staff
- Generate and maintain administrative and training files
- Coordinate recruiting and fundraising initiatives

Kumon Math & Reading, Halifax, NS 2003 – 2010
Senior Assistant:

- Instructed students aged 4 to 16 in math and reading
- Assessed student progress and generated reports to help determine future course of action
- Trained new staff

VOLUNTEER EXPERIENCE

Navy League of Canada 2007 – present

- Director of a marching band program for Sea Cadets in the downtown Halifax area
- Develop an efficient rehearsal schedule to prepare to various events
- Fundraise funds for instruments and music
- Train new staff

INTERESTS

- Music (university trained pianist)
- Reading
- Cooking

KUNAL KUMAR BODICHARLA

6209 Coburg Rd, Halifax, NS, B3H 1Z8
Email: kunal@dal.ca, Mobile: 902 401 4646

PROFILE

- Recruitment and head hunting expertise with demonstrated relationship building capability
- Experienced in designing, analyzing and implementing Micro Electro-Mechanical systems
- Worked as a technical support engineer for large Telecom Company
- Extremely dependable working skills in projects/tasks, meeting tight deadlines and standards
- Excellent teamwork, interpersonal, analytical, problem solving, and organizational skills

EDUCATION

- **Corporate Residency Master of Business Administration** Candidate 2012
Dalhousie University, Halifax, Canada
- **Masters of Applied Science in Electrical Engineering** Sep. 2007 – Apr. 2010
Dalhousie University, Halifax, Canada
- **Executive Post Graduate Diploma in HR Management** Jun. 2006 – May 2007
Loyola Institute of Business Management, Chennai, India
- **Bachelor of Engineering in Electronics & Communication** Jul. 2001 – May 2005
Anna University, Chennai, India

PROFESSIONAL EXPERIENCE

Teaching Assistant Sep. 2008 – Apr. 2010
Electrical and Computer Engineering Department, Dalhousie University, Halifax

- Demonstrated labs and marked student's weekly assignments/lab reports
- Evaluated undergraduate students based on their performance in the weekly assignments
- Assisted Professors with their daily class presentations and laboratory experiments for the following courses: Electric Circuits, Modern Control Systems, Electrical Engineering and Electrical Materials

HR Recruiter Trainee Dec. 2006 – Jun. 2007
Team Ware Solutions, Chennai, India

- Analyzed and filtered resumes for the particular job posting
- Head hunted IT Professionals through cold calling techniques
- Successfully recruited 14 Senior IT professionals for key software companies

Technical Support Engineer

Oct. 2005 – Jun. 2006

British Telecom through HCL Technologies, Chennai, India

- Rectified quality issues like dropped calls, no dial tone, loud background noise, low volume, echoes and delays for VOIP router
- Assisted customers in installing and maintaining the product
- Dealt with different network and firewall setup and assisted customers with technical issues like connectivity and bandwidth dropping

TECHNICAL SKILLS

Operating System: MS-DOS, Windows 7

Software Tools: Adobe Suite, MS Office 2007, Word Perfect, C/C++, Ansys, Comsol, MEMSPro, Matlab, Mathematica

Equipment: Probe station, Veeco Optical Profiler, Oscilloscope and Signal Generator

ACADAMIC PROJECTS

- “Residual Stress Analysis of PolyMUMPS Cantilevers” Jun. 2008 – Apr. 2010
- “Home Appliance Control Using Webserver” Sep. 2004 – Apr. 2005

AWARDS / SCHOLARSHIPS

- Research Assistant Scholarship, Dalhousie University 2008 – 2010
- Faculty of Graduate Scholarship, Dalhousie University 2008 – 2009
- Graduate Student Scholarship, Dalhousie University 2008 – 2009

EXTRA CURRICULAR ACTIVITIES

- An active student member of Institute of Electrical and Electronics Engineers and have organized technical fairs and seminars for the community
- Member of the Nova Scotia Cricket Association
- Student member, Association for Professional Engineers of Nova Scotia (APENS)
- Secured Second place in Power Lifting at university level competition
- Captained the high school Junior Basketball Team

Michele A. Brown

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Markham, ON L6C 1P7
(905) 887-1397
Michele.Brown@dal.ca

Education

Masters of Business Administration	Candidate 2012
Dalhousie University	Halifax, NS
Honors Specialization in Health Sciences with a Minor in Biology (BHSc)	2005-2009
University of Western Ontario	London, ON

Work Experience

Vector-Borne Disease Team Member	April 2009 – June 2010
<i>Middlesex-London Health Unit</i>	London, ON

- Authored and edited the Middlesex-London Health Unit's Vector-Borne Disease 2009 Report for board members of the health unit and stakeholders of the project
- Collected water samples and conducted larval surveillance and identification of mosquito species
- Certified to handle and apply pesticides for larval mosquito extermination
- Conducted laboratory testing and analysis of samples collected from dead bird submissions to test for the presence of West Nile Virus
- Performed data analysis on incidence rates of human, bird, equine, and mosquito cases positive for vector-borne disease (West-Nile Virus, Lyme Disease, etc.) within the region, province, Canada, and neighbouring states
- Developed promotional material for distribution to the public regarding vector-borne diseases, and conducted public information sessions at community events
- Participated in the 2010 Michigan Mosquito Control Association Conference in Traverse City, Michigan as a representative from the Middlesex-London Health Unit

Program Developer, Sailing Instructor, Leader-In-Training Counselor, Life Guard	2008
<i>Camp Trillium Childhood Cancer Centre</i>	Hamilton, ON

- Developed 24 hour programming, involving activities appropriate and adaptable to all parents and children staying at the centre, including those with special needs attributed to serious illness
- Supervised waterfront as a life guard and sailing instructor on Rainbow Lake
- Created campfire scripts, which included the integration of skits, physical activities and camp-songs, targeted for all ages
- Coordinated and supervised the female leader-in-training overnight canoe trips
- Demonstrated a mature attitude, strong listening skills and a high degree of compassion to support terminally-ill children and families suffering from the loss of a child due to cancer

Customer Care Representative & Technical Support (Seasonal)	2007-2008
<i>Spin Master Ltd.</i>	Toronto, ON

- Facilitated issue resolution and ensured customer satisfaction by providing technical support and assistance over the corporate hot-line to customers across North America
- Identified sales opportunities and developed negotiation skills while dealing with warranty replacements, spare-parts orders, and customer feedback

- Demonstrated ability to creatively problem solve when the tools and resources provided were not adequate to immediately address the situation
- Demonstrated patience and attention to detail when recording information and processing transactions over the phone, while remaining efficient at completing the task
- Conducted follow-up calls on safety-related issues to ensure continuing customer satisfaction

Wave Pool Life Guard 2006

Paramount Canada's Wonderland Vaughan, ON

- Worked as a member of a life guard team to ensure guest safety at Canada's largest outdoor wave pool
- Selected among 200 life guards, leads, and supervisors based on maturity, skill, confidence and competence to be one of 10 participants in an intensive one week advanced life guarding and leadership program

Life Guard and Swim Instructor 2004-2005

Town of Markham Markham, ON

- Instructed various programs including Waterbabies, Ladies Aquafit, Red Cross and Lifesaving Society lessons to children and adults in groups and private one-on-one settings
- Recognized with "Staff of the Session" Award, Spring 2005

Research-Based Volunteer Activities

Observed & assisted speech-language pathologists working with children 2010

London Speech and Language Centre London, ON

- Motivated children to achieve their individual treatment goals, improve their social pragmatic skills and increase their use of specific sounds through conversation-prompting and demonstration

Collected data for a communication disorder research initiative 2009

University of Western Ontario London, ON

- Collected quantitative and qualitative data for a study by Dr. Lisa Archibald that investigated the role working memory processes may play in language impairment
- Independently visited elementary schools and screened hearing, language and math skills

Collected qualitative data for a health promotion initiative 2009

University of Western Ontario London, ON

- Conducted research for a health promotion initiative headed by Dr. Trish Tucker
- Assisted in the moderation of a focus group of early childhood education providers to investigate the integration of physical activity in preschool-aged children's lives, and was responsible for recording all responses in real-time

Other Volunteer Experience

Instructor for Skiers with Special Needs 2005-2006

Track 3 Ski Club London, ON

- Taught the fundamentals of downhill skiing to exceptional children, allowing families to share their passion for skiing with their children through the use of custom-engineered equipment
- Demonstrated effective teamwork and strong leadership skills

JONATHAN BUTTS

324-3700 John Parr Drive
Halifax, NS
B3K 5V4

jonathan.butts@dal.ca
(902) 478-6659

EDUCATION

Master of Business Administration

Dalhousie University

2010 - 2012

Halifax, NS

- Master of Business Administration (Corporate Residency) 2012 Candidate

Bachelor of Civil Engineering

Dalhousie University

2003 - 2007

Halifax, NS

- Bachelor of Civil Engineering
- Received the following scholarships:
 - Coca-Cola Cape Breton Scholarship
 - University Entrance Scholarship
 - Glace Bay Central Credit Union Scholarship
 - Cape Breton Regional Municipality Scholarship
 - Riverview High School Teacher's Scholarship

WORK EXPERIENCE

Junior Engineer

AMEC Power & Process

2007 - 2010

Halifax, NS

- Consulted on the following AMEC projects on behalf of our clients:
 - Potash Corporation of Saskatchewan Piccadilly Mine Expansion (Sussex, NB)
 - Participated in the design and construction of the compaction plant, product concentrator mill, salt product storage shed, electrical substation, and brine and fuels pipelines
 - Coordinated work between civil and other trades for phases of the project, and supervised the work of engineering technicians
 - Acquired a vast amount of on site experience by undertaking several visits to the construction site during the two year project
 - Total project cost \$1.7B
 - Recapitalization of DND Housing Units (CFB Halifax & CFB Petawawa)
 - Overhauled existing timber military structures to modernize the buildings.
 - Collaborated with other engineering disciplines, including architectural and mechanical, as well as contractors, in order to deliver final results
 - Bell Aliant Building Upgrades (Halifax, NS & Charlottetown, PEI)
 - Evaluated sections of existing buildings by undertaking frequent site visits and reviewing existing drawings in order to accommodate the new telecommunications equipment being put in place
 - Developed construction procedures, equipment implementation and equipment placement plans with contractors and owners

Senior Thesis Project
2007

Dalhousie University
Halifax, NS

- Determined the structural integrity of a bridge under the supervision of Dr. Jane Thorburn:
 - Civil engineering degree requirement at Dalhousie University, titled “The Strengthening and Rehabilitation of the Fairmount Street Bridge” located in North Sydney, NS.
 - Analyzed the structural integrity of the bridge, where input from site visits was required as no existing drawings were available
 - Concluded that the bridge was unsafe in its current condition, and as a result of this discovery, the province eventually closed the bridge to all traffic

Engineer’s Assistant

SGE Acres

2005 & 2006

Sydney, NS

- Provided support for the senior engineers at SGE Acres working on the projects listed below:
 - CBRM Road Upgrades (North Sydney, NS)
 - Designed both` the realignment and resurfacing of many streets in North Sydney with the assistance of AutoCAD
 - North Atlantic Refinery Limited Plant Upgrade (Come-By-Chance, NFLD)
 - Compiled various engineering reports on fuel quantities for ultra low sulfur diesel upgrades
 - Calculated the allowable pipe stresses on new pipe lines using computer software
 - Irving Oil Terminal Upgrades (St John’s, NFLD, Revere, MA & Portsmouth, NH)
 - Developed AutoCAD drawings and calculated the requirements for the dyke wall retaining systems of fuel tank farms
 - Conceptualized the layouts of several truck, rail, and ship fuel offloading sites

CERTIFICATIONS

- LEED® Accredited Professional - As of October 2009, designated by the Canadian Green Building Council.

COMPUTER SKILLS

- Operating Systems: Windows XP, Vista & 7
- Office: MS Word, Excel, PowerPoint, Project & Outlook
- Engineering: Maple, S-Frame, NISA, Auto-Pipe, STAAD Pro
- Drafting/Modeling: AutoCAD, Bentley Microstation
- Programming: C++

VOLUNTEER ACTIVITES

- Nova Scotia Adopt-A-Family Program for Christmas (2007 – Present)
- Canadian Cancer Society Relay For Life (2008)
- Atlantic Canada Burn Camp Fundraisers (2003 – 2005)

Bradley J. Cameron

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Calgary, AB, T3H 4T8

Halifax Address:
14-1104 Tower Road,
Halifax, NS, B3H 2Y5

Tel: (902) 233-7524
Email: bradley.cameron@dal.ca

Profile

- Strong communication skills through working in customer service and corporate communications
- Solid research and analytical skills acquired through undergraduate degree
- Excellent work ethic from experience in the restaurant industry

Education

Master of Business Administration (Corporate Residency)

Dalhousie University *Halifax, Nova Scotia* Candidate 2012

Bachelor of Arts (Honours) Political Science

Carleton University *Ottawa, Ontario* 2007

- Concentration in International Relations

Work Experience

Donation Processor

Canadian Red Cross Society *Calgary, Alberta* January to May 2010

- Assisted in processing influx of donations following the Haitian Earthquake
- Updated constituent database to enhance donor relations
- Processed donor surveys to optimize marketing efforts
- Performed quality control checks on processed cash reports to ensure accuracy
- Demonstrated a high level of attention to detail

Editor

Marketwire L.P. *Calgary, Alberta* April 2008 - April 2009

- Demonstrated a high level of attention to detail by ensuring press releases met house style requirements
- Filed documents to SEDAR and UK regulatory agencies to meet client needs
- Checked for legal issues within releases to protect clients and the firm
- Verified that documents were disseminated to appropriate networks
- Enhanced technical knowledge through working with various Microsoft programs including Word, Excel, and Outlook as well as in-house software

Line Cook

Mexicali Rosa's *Ottawa, Ontario* May 2006 - August 2007

- Excelled within a fast-paced, team-oriented environment
- Trained new staff to meet high standards of service and quality control
- Maintained quality control to meet brand standards
- Provided ideas to improve efficiency in operations

Revisions Officer / Deputy Returning Officer

Elections Canada *Whitby, Ontario* Spring 2004

- Updated official national list of electors to ensure accurate enumeration
- Fielded questions from the public and political party representatives
- Represented Elections Canada in the community
- Ran polling station in a professional manner on election day
- Conducted official tally of votes from polling station

Skills

- Comfortable with many Windows-based programs including MS Office Suite
- Proven writing skills
- Concise communication skills
- Solid research and analytical skills
- Excellent attention to detail
- Self-starter

Awards / Achievements

- Recipient of Imperial Oil Ltd. Higher Education Award Scholarship
- Carleton University Entrance Scholarship
- Ontario Scholar (Ontario High School graduate with 80% average or higher)
- Bronze and Silver medalist, OUA Team Fencing Finals

Extracurricular Activities

- Member, Carleton University Varsity Fencing Team, 2003-2007
- Published in The Charlatan, Carleton University's independent student newspaper
- Avid Skier and Snowboarder

Marshall Eidinge
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Halifax, NS
B3H 2Y8

Home Address:
46 Raeburn Ave.
Toronto, ON
M3H 1G8

EDUCATION

Bachelor of Laws/Master of Business Administration Candidate 2013
Dalhousie University

McKay Scholarship, Dalhousie University, Faculty of Law/Management

- Awarded to the student with an interest in finance and an undergraduate GPA of 3.8 or higher

Estate of Elizabeth E. Bligh Scholarship, Dalhousie University, Faculty of Law

- Awarded to the student who displays the most promise in public and private service

Honors Bachelor of Arts 2008

McGill University

Honors Bachelor of Arts

Dean's List, McGill University, Faculty of Arts

Principal's Student Athlete Honor Roll, McGill University, Faculty of Arts

PROFESSIONAL EXPERIENCE

UPTOWN SPORTS MANAGEMENT INC. Dec. 2008 – 2009

Athlete Marketing and Business Development Agent

- Enhanced leadership and communication skills through acting on behalf of clients to promote and maintain clients' image
- Developed negotiation skills through participation in endorsement negotiations between clients and businesses
- Scouted and recruited prospective clients to increase company revenue

MAPLE LEAF SPORTS & ENTERTAINMENT INC. 2008 – Apr. 2009

Community Development Representative

- Organized community events and sponsorships to improve brand awareness
- Assisted in team and franchise marketing in non-traditional market areas to increase profit margins
- Participated in on-ice and off-ice promotions within the community

NATIONAL CITIZENS' COALITION

2004-2008

Junior Researcher

- Participated in executive management and marketing meetings to promote organizational and member mandate
- Increased market and product knowledge through individual research interviews and studies
- Improved communication skills through the writing and editing of newsletters, periodicals and organizational memos

VOLUNTEER EXPERIENCE

Legal Researcher, Pro Bono Students Canada
Nova Scotia Human Rights Commission
Halifax, Nova Scotia

2009 – Present

Fundraising Coordinator, Prostate Cancer Canada –
“Movember Campaign”
Halifax, Nova Scotia

2009 – Present

Volunteer, Right to Play Canada
Toronto, Ontario

2005 – Present

Volunteer, Kids Help Phone
Toronto, Ontario

2009 – Present

ACTIVITIES

Representative, Dalhousie First Year Law Class - Law Students Society Board of Directors, Dalhousie University

Member, Budget Committee - Law Students Society Board of Directors, Dalhousie University

Member, Academic Committee - Law Students Society Board of Directors, Dalhousie University

Participant, Canadian Universities Law Games
Dalhousie University

Varsity Rugby
McGill University

Matthew Hickingbottom

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1411 Greenbriar Drive, Oakville, Ontario, L6M-1Z9 · (905)-469-1744

Education

Corporate Residency MBA

Dalhousie University, Halifax, Nova Scotia

Candidate 2012

Bachelor of Health Sciences, Honors Specialization in Health Sciences with Biology

The University of Western Ontario, London, Ontario

Graduated 2010

Work Experience

Quality Analyst – Laboratory and Brewing Departments

Lakeport Breweries, Hamilton, Ontario

May – August 2009

- Led project of laboratory modernization which yielded significant increases in Key Performance Indicators resulting from both cost savings and marked increases in product quality
- Developed an innovative shipping strategy to consolidate shipments which resulted in substantial time and cost savings
- Created and implemented new Key Performance Indicator reporting system which greatly improved communication with AB Inbev North American headquarters of St. Louis, MO
- Managed nationwide study within Labatt Breweries into the effectiveness of current dissolved oxygen meters which measure the oxygen content of beer
- Study resulted in companywide shift to a meter supplier which yielded more accurate testing results, and greatly reduced product losses due to quality issues

Quality Analyst – Packaging Department

Lakeport Breweries, Hamilton, Ontario

May – August 2008

- Identified and corrected bottlenecks in packaging which led to increased production while also decreasing production holds and substandard product
- Implemented innovative product materials such as oxygen capturing bottle caps which substantially increased both the shelf life and quality of the product without increasing costs

Volunteer Experience

The University of Western Ontario – Alternative Spring Break

Member of medical team – San Jose, and Bribri, Costa Rica

February 2008

- Delivered acute medical care and educated the underprivileged on appropriate and affordable means to create and maintain positive health

S.E.N.A.C.A Seniors Day Program – Oakville, Ontario

Day program for seniors who need companionship, recreation, and care

May – August 2007

Awards

MacKay Finance Entrance Scholarship

- Dalhousie University Faculty of Management Corporate Residency MBA Program

April 2010

Faculty of Health Sciences Dean's Honor List

- The University of Western Ontario

2008-2009, 2009-2010

VIRGILE F. KPODAR

1233 Le Marchant Street, Halifax, NS B3H 3P6
(647) 860-2272
fkpodar@dal.ca

HIGHLIGHTS

- Strong math, economics and analytical skills and demonstrated ability to develop comprehensive research reports
- Exacting attention to detail, integrity-based and adaptable
- Extremely comfortable with computer software including Word, Excel, SPSS and STATA
- Good project coordination skills with proven ability to work independently in a productive manner, and interact professionally and contribute meaningfully to a team
- Close to 2 years experience in economics research and teaching in macroeconomics and quantitative methods
- Fluent in English and French

EDUCATION

- | | |
|---|-----------------------|
| Corporate Residency MBA
Dalhousie University, Halifax, Nova Scotia | Candidate 2012 |
| Master of Arts, Economics
Concordia University, Montréal, Québec | 2006 |
| Bachelor of Science, Mathematics and Statistics (with Distinction)
Concordia University, Montréal, Québec | 2003 |

PROFESSIONAL EXPERIENCE

- | | |
|---|------------------|
| Financial Representative
<i>BMO Financial Group, Personal and Commercial Banking, Montréal, Québec</i> <ul style="list-style-type: none">• Sold products including balance insurances to clients in difficult financial circumstances• Balanced profitability for company with customer needs, creating win-win situations• Responded to client-initiated phone calls, delivering professional, timely and efficient service assisting with account inquiries• Resolved customers' problems and when necessary referred cases to senior agents | 2009 |
| Research Assistant and Project Coordinator
<i>McGill University, Montréal, Québec</i> <ul style="list-style-type: none">• Prepared and submitted written reports to the Canadian government• Assisted and participated in presentation of preliminary findings from Canadian Census• Supported in the preparation and review of project budget and plans• Conducted interviews and coordinated consultations with community leaders | 2007-2009 |
| Economics Instructor (macroeconomics and quantitative methods)
<i>John Abbott College, Sainte-Anne-de-Bellevue, Montréal, Québec</i> <ul style="list-style-type: none">• Delivered lectures and presentations and prepared teaching materials• Led computer labs sessions and instructed students in SPSS | 2007 |
| Financial Record Keeper
<i>Concordia University, Centre for the Arts in Human Development, Montréal, Québec</i> <ul style="list-style-type: none">• Provided budget updates and reported to Executive Director• Prepared reports and worked closely with Accounts Payable Financial services to ensure efficient collaboration with donors• Developed an overall statistical report, adding to the income summary | 2004 |

JAMES LUKE LEBLANC

Box 167, South Ohio, NS B0W 3E0
Tel: (902) 742-3845, Cell: (902) 448-3845
Email: jameslukeleblanc@dal.ca

SPECIAL SKILLS:

- Strong time management and organizational skills demonstrated through meeting and exceeding deadlines
 - Excellent teamwork and leadership skills, excelling in group projects in engineering
 - Accustomed to high workloads in a pressured environment
 - Driven, hard-working attitude as demonstrated through multiple academic awards
-

EDUCATION:

Masters of Business Administration

Dalhousie University

Candidate 2012

Bachelor of Chemical Engineering

Dalhousie University

GPA of 3.5

2010

Bachelor of Science in Chemistry

Dalhousie University

GPA of 3.75

2004-2006

WORK EXPERIENCE:

Environmental Monitoring Assistant

Nova Scotia Environment, Yarmouth, NS

Summer Employment 2006, 2007, 2008

- Assisted Environmental Inspectors with tasks such as on-site sewage disposal inspections and environmental complaints
- Tested local restaurants for water quality control
- Conducted GPS mapping of quarries for sizing regulation
- Inspected local gas stations to ensure proper gas sale pricing
- Developed an organization system for approximately 500 ESA reports
- Researched and reviewed ESA reports to ensure if any follow-up actions were required
- Compiled over 50 odor complaints with personal follow-up inspections to the local compost facility, resulting in the installation of a new scrubber at the facility

Pharmacy Technician Assistant

Spears & MacLeod Pharmasave, Yarmouth, NS

May – August 2005

- Processed customer prescriptions, ensuring accurate medication filling practices were practiced
- Provided excellent customer service through addressing questions and concerns, while referring technical questions to a Pharmacist

Auto Parts Customer Service Representative

Canadian Tire, Yarmouth, NS

June – August 2004

- Through searching the computer database was able to quickly provide vehicle component information to customers
- Assisted customer questions and concerns regarding their vehicles
- Operated alternator and battery testing machine
- Safely filled motorcycle and outboard batteries with acid

Medicine Delivery Worker

Pharmasave, Yarmouth, NS

August 2001 – September 2002

- Delivered medicine to elderly clients and assisted them with a variety of concerns
- Developed strong interpersonal skills by providing companionship to those in need

AWARDS / ACCOMPLISHMENTS:

- | | |
|--|-------------------------|
| • Engineering in course Scholarship | 2010 |
| • Belle Crowe Chem. Dept. Scholarship | 2007 |
| • Entrance Scholarship | 2005 |
| • Dean's List Student at Dalhousie University | 2004-2007 and Fall 2008 |
| • Member of the Golden Key International Honor Society | 2006 |

TECHNICAL SKILLS:

Computer Software:

- Strong knowledge of word processing and statistical analysis software including HYSYS, Aspen, CAD, Mat Lab, C+ and Solid Edge with the aptitude to quickly learn new programs

Specializations:

- Chemical - Unit Operations, Process Control, Separation Processes, Heat & Mass Transfer, Industry Safety, Materials, Corrosion, Chemical Reaction Engineering, Engineering Economics
- Environmental – Environmental Impact Assessment, Environmental Site Assessment, On Site Sewage Design, Solid Waste & Landfill Design
- Extensive experience in structured laboratory environments

Senior Design:

- Gasification of biomass for the synthesis of methanol

VOLUNTEER EXPERIENCE:

- Developed Flash animations and homepage construction for grassroutes.com
- Peer Tutor for students struggling in math at Yarmouth High

JASON MACKEY

Current Address: 2954 Joseph Howe Dr, Halifax, NS B3L 4E8
Primary Address: 1 Clover Dale Close, Logy Bay, NL A1K 0E3
Ph: (902) 579-2043 • jason.mackey@dal.ca

PROFESSIONAL PROFILE

- High achieving International Business graduate
 - International study and travel experience exhibits the ability to adapt to new environments
 - Significant cultural awareness with an ability to understand and work across cultures
 - Exposure to working within the Public Sector
 - Effective leader with skills demonstrated through key roles in academic organizations
 - Project management abilities proven through both work and volunteer experiences
-

EDUCATION

Master of Business Administration, Corporate Residency *Candidate 2012*
Dalhousie University, Halifax, NS

International Bachelor of Business Administration (Honours) *Sept 2005 – May 2009*
Memorial University of Newfoundland (MUN), St. John's, NL

- Major: Business Administration
- Minor: Political Science
- GPA: 3.48 on a 4.0 scale
- Bristol Group Scholarship for International Studies, 2008–09 Academic Year
- Memorial University Faculty of Business Administration Dean's List, 2006–07 Academic Year
- Memorial University of Newfoundland Endowment Scholarship, 2005–06 Academic Year

International Exchange Semester *Sept 2008 – Dec 2008*
Università Carlo Cattaneo, Castellanza (VA), Italy

- Gained insight on comparative European and North American business practices and laws
 - Excelled academically and adapted to an unfamiliar language and culture
 - Developed cultural empathy while exposed to cross-cultural work environments
-

WORK EXPERIENCE

Customer Service Representative *Feb 2010 – May 2010*
TD Canada Trust, Mount Pearl, NL

- Utilized all available information to advise clients and enhance relationships
- Ensured compliance with regulatory requirements and reduced branch fraud-related losses
- Created new sales opportunities by identifying and educating customers on beneficial banking products and services

Benefits Analyst *Jun 2007 – Sept 2009*
Canada Revenue Agency, St. John's, NL

- Administered tax payer accounts for Federal Government social and economic benefit programs
- Communicated with clients by both phone and writing to solve complex account problems
- Learned continuously and adapted to a range of varying everyday demands
- Consistently met and exceeded expectations and targets in an independent work environment

WalkSafe Coordinator *Jan 2008 – Apr 2008*
Memorial University Student Union, St. John's, NL
• Recruited five volunteers and arranged and led training programs
• Planned schedules for nine volunteers to meet weekly shift needs

Promotional Representative *Jan 2008 – Apr 2008*
KMAC & Associates, St. John's, NL
• Informed public on client's products and generated customer interest in demonstrated products
• Drove product sales and fulfilled required sales targets

Marketing Assistant *Sept 2007 – Dec 2007*
The Gardiner Centre (Formerly Centre for Management Development), St. John's, NL
• Consulted on the centre's advertisement efforts for its programs and services with ideas being used in final print and radio advertisements
• Communicated with clients to update records and acquire new information for marketing purposes

Food Service Representative *Nov 2003 – Jul 2007*
Tim Hortons, St. John's, NL
• Managed customer relationships in coordination with a diverse team in a fast-paced environment
• Planned flexibility in production of food items to meet varying levels of customer demand

EXTRACURRICULAR EXPERIENCE

Website Project Manager *Jul 2009 – Present*
Canadian Celiac Association – St. John's, NL Chapter
• Independently managing all areas of website project from initial programming, design, and hosting and ensuring regular updates
• Enhancing the association's visibility and using the website to attract new and inactive members

Vice President *Jan 2008 – Apr 2008*
MUN International Business Society, St. John's, NL
• Elected by society members to play key leadership and decision-making role
• Planned three successful events in coordination with other members of the executive

Treasurer *Sept 2007 – Apr 2008*
MUN Delegation of Rights and Democracy, St. John's, NL
• Determined event budgets and maintained delegation's finances
• Liaisoned with Montreal head office to obtain project-related funding

Administrative Support *Jan 2007 – Apr 2007*
Better Business Bureau of NL, St. John's, NL
• Maintained database of information on provincial businesses and communicated with members to obtain relevant information

Food Bank Assistant *Jan 2006 – Apr 2006*
Memorial University Campus Food Bank, St. John's, NL
• Organized and inspected food donations and assembled client orders

Kinsley McWhinnie

kinsley.mcwhinnie@Dal.ca

902-412-6282

PROFILE

- Fluently Bilingual in French and English
- Strong communication skills developed through working in the service industry
- Strong leadership skills built from teaching and mentoring youths as well as participation in sports and community activities

EDUCATION

Dalhousie University Candidate 2012
Corporate Residency MBA
Entrance Scholarship of \$3,500

McGill University 2009
Bachelor of Industrial Relations
Graduated with distinction

John Abbott College 2006
CEGEP Math Profile
Honor Roll Winter semester 2005 (top 10% of program)

PROFESSIONAL EXPERIENCE

Facilitator

Family Resource Center June 2009 – January 2010
Pierrefonds, QC

- Developed the facilitator's guide for a 12-week program that builds social skills children aged 6 through 11, involving extensive research and careful long term planning
- Promoted the social and study skills programs, involving research and one on one meetings with city and school officials
- Completed office work, including budget, registration of participants, email responses and appointment planning, utilizing multiple computer and time-management skills

Grader for INDR 496: Collective Bargaining

McGill University

Fall 2009

- Successfully graded midterms and case studies for a large class within strict time constraints
- Tutored students who needed help studying or completing work

Substitute teacher

St. Thomas High School

Fall 2010

Pointe-Claire, QC

- Enhanced the learning experience of young adults in mathematics, science and physical education
- Mentored students in personal, educational, and athletic regards

Server

Chez Serge/ GOGO Lounge

Oct 2008 – July 2009

Montreal, QC

- Ensured customer experience in order to increase company and personal revenue
- Consistently exceeded sales goals put forth by management
- Offered full-time , higher responsibility position within one month of starting employment

Instructor/Supervisor

Pointe-Claire Ringette Camp

Summer 2006-2008

- Completed supervision, planning, and execution of training and leisure activities in order to maximize the participants experience in terms of both enjoyment and improvement of athletic performance
- Promoted each year for three years to positions of increased responsibility

Sports Camp & Parks Program animator

City of Pointe-Claire

Summer 2005-2008

- Planned and executed activities for groups of teenagers
- Mentored teens over the course of several years

Jagdeep Mohi

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Halifax, NS, B3H 2C3
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16 Smoothwater Street
Brampton, ON, L6R 2G2
jagdeep.mohi@dal.ca

Profile

- Analytical, result oriented professional with proven success in streamlining procedures
- Ability to improve inventory control and increase department efficiency through effective business strategy
- Highly organized and adept at coordinating projects from start to finish

Education

Masters in Business Administration	Dalhousie University- NS	Candidate 2012
Bachelors in Mechanical Engineering	P.T.U – INDIA	2002

Professional Experience

Swagat Banquet Hall, Mississauga, CA Banquet Hall Manager

Jan 2010 – June 2010

- Managed the inventory and ordering, with an eye on annual budget to ensure maximum profitability
- Handled customer complaints and took immediate and appropriate action to readdress the problems
- Maximized gross profit margins by implementing new sales and marketing strategies
- Developed and maintained a team concept to improve associate morale, communication, and ultimately, working conditions
- Managed the recruitment, development, training and counselling of 20 employees
- Produced detailed proposals for events (e.g. timelines, venues, suppliers, legal obligations, staffing and budgets)

Davinas News & Liquor Store, Reading, UK Store Manager

Sept 2007 – Oct 2009

- Responsible for day-to-day store operations of five of the eight stores
- Established sales goals, managed budgets and devised sales forecasts
- Maximized sales and profitability of assigned areas through execution of company programs and introduction of new product line in the stores
- Interviewed, hired, trained, mentored, coached and evaluated performance of 40-50 employees at five different stores
- Responsible for personnel management, merchandise selection and presentation and store operations

Davinas News & Liquor Store, Reading, UK Assistant Store Manager

May 2006 – Aug 2007

- Supervised product inventory and verified quantity and quality of products received

- Performed daily safety and temperature audits adhering to standards set by the Board of Health
- Proposed new lay out of shop floor which led to 300% increase in customer traffic and 17% increase in overall revenue
- Prepared daily sales reports and co-ordinated special promotions and events
- Interfaced directly with customers to provide assistance and resolve problems to ensure full customer satisfaction
- Assisted in developing local marketing and advertising strategies

Davinas News & Liquor Store, Reading, UK
Sales associate

Nov 2005 – April 2006

- Managed floor regarding customer service, maintenance, cashier and sales
- Interfaced with the vendors of products and maintenance of the record
- Handled customer's complaints and resolved problems
- Handled all aspects of inventory and performed daily bank runs.

Nagra Engineers Ltd., Punjab, India
Project Manager

Sept 2003 – Oct 2005

- Plan, organize, direct, control and evaluate the delivery of personnel, material and machines within the department
- Designed and introduced strategic initiatives and improvement plans that resulted in improved production efficiency and speed, with no reduction in safety
- Produced 33% increase in efficiency through restructuring of manufacturing floor and reduced material handling cost by 25%
- Prepared and managed production schedules and achieved all monthly goals

Nagra Engineers Ltd. Punjab, India
QC Supervisor

July 2002 – Aug 2003

- Managed and monitored the quality of all finished products to maintain the company's high standard and meet the market requirements
- Managed the work activities of Quality Assurance Department to ensure that Q.C. Technicians adhered to approved quality control procedures
- Inspected incoming new materials and conducted material evaluation to determine acceptability to purchase acceptance standard set by the company
- Established safe working procedures in the area of responsibilities to keep the number of accident to Minimum or zero

Skills

Technically proficient in Oracle8, MS word, excel, PowerPoint, C&C++, Windows operating system and AutoCAD -2000

Membership & Associations

- Professional Engineers of Ontario
- Volunteer : Brampton neighborhood centre - Youth music and dance coach, Tutoring and consultation

Ahmed Nizam

(902) 441-5697
nizam@dal.ca

EDUCATION

- Corporate Residency MBA** Candidate 2012
Dalhousie University, Halifax, NS
- Bachelor of Science, Major in Biochemistry & Molecular Biology** May 2010
Dalhousie University, Halifax, NS

SKILLS

- Strong technical skills: hands-on experience in programming (Java, PHP, HTML), web design, graphic design and development
- Can manage ambiguity
- Effective leader with proven ability to work in an efficient manner
- Exhibit excellent problem-solving and analytical skills
- Creative and out-of-the-box style of thinking

WORK EXPERIENCE

- Entrepreneur / Professional Photographer** 2008-Present
Nizam Photography - nizamphotography.com
- National photographer specializing in weddings and studio photography
- Audio / Video Technician** 2008-2009
MedIT - Dalhousie Medical School
- Maintained a working knowledge of IT systems and technologies to provide day to day technical support for the Faculty of Medicine
- Teaching Assistant** 2007-2009
Faculty of Chemistry, Dalhousie University
- Taught weekly lab sessions and ensured laboratory safety
- Product Expert** 2007-2008
Future Shop
- Provided expert opinion and advice on products

VOLUNTEER EXPERIENCE

- President of Dalhousie Pre-Dental Student Society
- Treasurer of INDISA & PSA - *Dalhousie University*
- Photographer for Charity events (Halifax Refugee Clinic, INDISA, DISA)
- Medical Assistant and Emergency Medical Technician - *Karachi, Pakistan*
- Biologist/Scientist/Researcher - *Aventis Biotech*
- Website and Graphic Designer - *Air Canada Tango, Flight-Line B.C.*

AWARDS

- Dalhousie Entrance Scholarship 2006
- Gold Medalist - *Nova Scotia - IT Skills Competition 2005*
- Bronze Medalist - *Edmonton - Canadian IT Competition 2005*

LANGUAGES

- English, Urdu, Hindi & Arabic

INTERESTS

- Photography, Music (guitar and drumming), Directing Videos, Cooking, Sustainable living, Web-site design

JENNIE OLIVER

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SUMMARY OF QUALIFICATIONS

- Strong presentation and verbal communication skills acquired through five years of teaching
- Skilled in providing technology support to a diverse professional audience
- Facilitated adult training with customized class delivery of Microsoft applications
- Experienced in problem solving, prioritizing and trouble shooting complex client issues

EDUCATION

- Corporate Residency MBA** Candidate 2012
Dalhousie University, Halifax, NS
- Bachelor of Liberal Studies (BLS) Major: Elementary Education** 2003
University of Maine at Presque Isle, Maine, USA
- Bachelor of Science in Human Kinetics** 2002
St. Francis Xavier University, Antigonish, NS

WORK EXPERIENCE

- Client Services Analysts** April 2008- May 2010
QHR Technologies (Accuro[®] EMR), Calgary, AB
- Provided training and assistance to medical staff and physicians
 - Utilized WebEx web conferencing to shadow, train and troubleshoot issues with clients
 - Consistently received weekly bonus incentive for closing most calls among peers
 - Maintained reviews of high performer from management
 - Received positive customer feedback for organization and patience with training users on new features
 - Supported computer hardware, Windows O/S, Printers, Server 2003, Wyse Thin clients, CITRIX environments, billing inquiries, E-forms (electronic forms) and other software applications
 - Facilitated weekly meetings with support team and assisted Client Services Manager with bi-weekly conference calls
 - Assisted and mentored other team member with software and training issues
 - Deployed files and fixes to customers in a timely manner
- Full-Time Teacher** Sept 2007- April 2008
Foundations for Future Charter Academy (FFCA), Calgary AB
- Provided daily classroom instruction to 16 Grade two students.
 - Organized weekly parent volunteer schedules and a class trip to Telus Science Center
 - Implemented technology into the classroom by utilizing laptops and SMART Boards
 - Maintained a classroom webpage and completed 4 sessions of electronic report cards
 - Worked collectively among team of 4 grade two teachers to deliver lessons tailored to the Alberta curriculum

Substitute Teacher

Sept 2006-June 2007

Calgary Board of Education, Calgary Private Schools and Calgary Charter Schools

- Provided daily substituting for Private, Public and Charter Boards of Calgary
- Created repertoire of lessons and activities for grades Primary to Grade 12
- Lead lessons in various disciplines; math, science, languages and physical education

Adult Technology Instructor

Sept 2006-June 2007

CTC Train Canada, Calgary, AB

- Provided courses on Microsoft Word, Excel, PowerPoint and how to use Internet/Email
- Instructed groups of adults from various Calgary downtown corporate companies (ie-Oil & Gas, Calgary Health Region)
- Coordinated courses using CTC's concept based philosophy, tailoring course content to the client's needs

Substitute Teacher

2004-2006

Halifax Regional School Board, Halifax, NS

- Provided daily substitute teaching to Grades Primary to Nine with a 4 month term position in a Grade 4/5 split class
- Reviewed Individual Program Plans (IPP) and collaborated with resource and learning centre
- Completed end-of-year computerized report card evaluations

Substitute Teacher

Jul-Sep 2004

New South Wales, Australia

- Provided daily substitute teaching to Grades Primary to Six, including all classroom subjects, learning centre, art, and physical education throughout the NSW region.

Program Counselor

May- Sept 2002

Disney Wonder, Disney Cruise Lines, Orlando Florida

- Presented a variety of fun, entertaining, and educational programs to children ages 5 to 7
- Maintained administrative records of all children and activities, ensuring a safe and happy recreational environment

CERTIFICATIONS AND AWARDS

- Alexander Graham Bell Scholarship
- Information Technology Infrastructure Library (ITIL) v3 Certification

INTERESTS

Traveling, downhill skiing, canoeing, camping, sailing, swimming and hiking

SHEENA PAHWA

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E-mail: spahwa@dal.ca

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Ottawa, ON K1V 7L1

PROFILE

- Holds a Graduate degree with a focus in international studies (law, development, social policy)
- Experience working with the Federal Government at the EC-04 level; recipient of a Recognition Award during Public Service Week
- Holds Level II Secret Security Clearance
- Developed communication and interpersonal skills through 8 years experience in customer relations
- Team captain for annual ALS (Amyotrophic Lateral Sclerosis) fundraiser walks; motivated participants and raised money to foster ALS awareness

EDUCATION

Master of Business Administration, Corporate Residency Candidate 2012
Dalhousie University, Halifax, Nova Scotia

Master of Arts, Legal Studies 2009
Carleton University, Ottawa, Ontario

Bachelor of Arts, Honours, Law, Concentration in Business Law 2006
Carleton University, Ottawa, Ontario

- Received Academic Entrance Scholarship
- Graduated with High Honours

PROFESSIONAL SKILLS

- Effective problem solving, analytical, writing, multi-tasking and prioritizing skills
- Ability to take initiative, focus, embrace challenges and work effectively in high-stress environments
- Developed strong qualitative and quantitative research skills
- Experience in summarizing, analyzing and interpreting case law, legal decisions and precedence
- Intermediate level in French (goal to become bilingual)
- Completed training on Governance in Canada and Policy Development in the Federal Government

LEADERSHIP AND COMMUNICATION

- Strong leadership and team management skills through years of team based work environments and participation in various sports
- Ongoing volunteer work with Special Olympics through participation in events and tournaments
- Obtained qualifications and worked for several years as a lifeguard and swimming instructor
- Ability to adapt to diverse environments; demonstrated through travel experience to south east Asia
- Circles of Support and Accountability training with Correctional Services

TECHNICAL PROFICIENCY

- Skilled in Microsoft applications as well as OrgPlus6, and Sharepoint
- Proficient at using legal database software such as, Lexis Nexis and LegalTrac
- Used and maintained dates for BF (Bring Forward) systems

RELEVANT WORK EXPERIENCE

Analyst

Department of Justice, Policy Sector, Strategic Management Unit 2008-2010

- Prepared information products to provide clear and concise information to senior officials to aid in the decision making processes
- Contributed to the development of the Policy Sector's Transformation Plan and participated in the implementation of Transformation Action Plan
- Coordinated, analyzed and synthesized Policy Sector Business Plans, Performance Management Agreements for the Senior ADM, as well as Policy Sector input into the Departmental Performance Report and the Report on Plans and Priorities
- Managed the administration, promotion and delivery of a Departmental-wide recruitment program
- Developed the Policy Sector's Orientation Guide for new employees
- Organized and prepared materials for management-level meetings and Sector-wide retreats
- Enhanced communication through the coordination of 3 Policy Sector newsletters; researched, wrote articles and synchronized final editions
- Provided secretariat support to the *Communications Committee* and to the *Diversity and Leadership Development Working Groups*; Participated on the *Keeping Work Healthy Working Group*

Assistant Manager/Bartender/Server

Outback Steakhouse Restaurant 2004-2008

- Managed front line staff of approximately 20 to ensure the successful operations of the restaurant
- Interacted and serviced clientele in a fast paced work environment
- Adjusted bills for staff cash-outs; experience in dealing with large amounts of monetary transactions
- Led, supervised and trained service staff to meet standards of serving and dealing with clientele

Case Management Assistant

Ottawa Parole Office, Correctional Services Canada 2007

- Extracted reports from the Offender Management System and RADAR to create, prepare, produce and process documents for assignment; Issued, executed and transferred warrants
- Gained solid knowledge of administrative duties and managed petty cash operations

Alexander A. Palmeter

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EDUCATION

Corporate Residency MBA Candidate 2012
Dalhousie University, Halifax NS

Bachelor of Mechanical Engineering 2010
Dalhousie University, Halifax NS

Diploma in Engineering 2008
Saint Francis Xavier University, Antigonish NS

ACADEMIC AWARDS

Dalhousie MBA Academic Entrance Scholarship 2010
Golden Key International Honour Society 2008-2010
Dalhousie In-Course Scholarship
Dalhousie Mechanical Engineering Weldon Scholarship
Association of Professional Engineers Scholarship 2006-2008
St. FX Entrance Scholarship, In-Course Scholarship, Dean's list

SKILLS

- Proficient in Microsoft Word, Excel, PowerPoint, MATLAB
- Working knowledge of MS Project and numerous other programs used during engineering undergrad such as CAD and C++
- Good communication and leadership skills acquired from numerous team sports and extracurricular activities
- Ability to organize and manage projects and analyze and quickly solve problems

EXPERIENCE

Athlete: Sailor; Sailing Coach May – Aug. 2009
Royal Nova Scotia Yacht Squadron, Halifax NS

- Competed in international sailing competitions and represented Canada in the 2009 Nautel Laser World Championships at St. Margaret's Bay
- Coached and provided support to youth racing teams
- Purchased and chartered boats to several top international sailors

Engineer Assistant – Service Department

May – Aug. 2008

Black and McDonald, Dartmouth NS

- Prepared assessment reports on past and future costs of maintenance and renewal of HVAC equipment for Nova Scotia Power Incorporated's large power plants
- Performed engineering design of air-conditioning equipment and provided construction quotations to clients
- Proposed and implemented a plan to use energy efficiency incentive programs such as the National Resources Canada's ecoEnergy Rebate to give clients incentive to have work done
- Determined if clients would be eligible for the ecoEnergy rebate program and estimated the amount of rebate
- Arranged \$50,000 savings opportunity for a client through the modification of heating equipment

Golf Course Grounds Crew

May – Aug. 2007

New Ashburn Golf Course, Fall River NS

- Performed ground maintenance on a golf course while working effectively in a team environment
- Operated heavy machinery such as loaders, tractors and other equipment

EXTRACURRICULAR

Team Leader and Designer

Sept. 2009 - May 2010

Dalhousie Human Powered Vehicle Racing Team

- Founded a Dalhousie team to enter the American Society of Mechanical Engineers' Human Powered Vehicle Challenge
- Worked with two other team members to design and construct a high speed carbon fibre recumbent bicycle
- Secured sponsorships and support to help with costs and manufacturing
- Recruited athletes from the Dalhousie Engineering Department and set up a agreement with the Dalhousie School of Health and Human Performance to provide athletes with personal training and fitness testing
- Organized the team's trip to Central Connecticut State University
- Competed and placed in the top 3 in two events at the competition

Provincial Sailor

June 2004 – 2010

Nova Scotia Provincial Sailing Team

- Competed in various national and international competitions
- Networked with the local and global sailing community

Rebecca Rebello

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EDUCATION

Master of Business Administration Corporate Residency *Candidate 2012*
Dalhousie University, Halifax, Nova Scotia

Bachelor of Science Psychology, minor in Business Marketing *2003 – 2007*
Dalhousie University, Halifax, Nova Scotia

International Baccalaureate (with Distinction) *2000 – 2003*
King's-Edgehill, Windsor, Nova Scotia

PROFESSIONAL EXPERIENCE

Career Information Assistant *2009 – present*
Frank G. Lawson Career Information Centre, Dalhousie – Halifax, Nova Scotia

- Communicate effectively with the public to solve customer-related problems
- Research, develop and expand on the content found in the Centre
- Update and develop resources by performing manual and on-line searches
- Attend events to interact with the public and promote the Centre's resources, aiming to increase the number of visitors

Customer Service Associate *2008 – present*
HomeSense – Halifax, Nova Scotia

- Front-line service personnel developing interpersonal relationships with customers and completing transactions efficiently
- Regular recognition of customer service performance by customers and corporate management
- Develop saleable displays that are functional and aesthetic
- Cash management activities including reconciling registers and completing deposits

Tutor *2000 – present*
Windsor, Nova Scotia & Halifax, Nova Scotia

- Organize lessons and communicate material in English, Math, Sciences, French, History and various psychology and commerce courses to high school and university students
- Motivate and enable student learning through expressing empathic connections while developing interpersonal relationships

Substitute (Chemistry) Teacher *2008*
Sacred Heart School of Halifax - Halifax, Nova Scotia

- Developed and presented daily lectures – Grades 10, 11, 12 – using systems thinking to encourage subject involvement and motivate students resulting in 100% pass rate
- Created PowerPoint presentations, quizzes, tests and laboratory assignments
- Utilized effective listening and communication skills to develop and enhance students' experience

- Cash Desk Associate** 2007 – 2008
Sears Canada Inc. - Halifax, Nova Scotia
- Provided front-line service and promoted products by advising customers based on informed research
 - Handled cash management, cash balancing, and inventory control
 - Demonstrated excellent communication skill by successfully identifying customer needs in order to meet and exceed sales targets

- Data Analyst** 2004 – 2005
Dalhousie University - Halifax, Nova Scotia
- Processed large amounts of information resulting in effectual, descriptive data
 - Constructed data spreadsheets and streamlined medical information
 - Collaborated within a team with medical experts

- Research Assistant** 2003 - 2004
London School of Hygiene and Tropical Medicine - London, England
- Organized medical data through creation of spreadsheets
 - Analyzed data and compiled results for interpretation
 - Collaborated with international professionals from economic and medical fields

Interests and Activities

Avid International Traveller

- Dual citizenship (British and Canadian)
- Observe nuances in cultures including traditions, values, behaviours, gestures and syntax

- Deputy Returning Officer – Elections Canada** 2008
- Lead a team involved with interacting with the public to resolve problems and expedite operations
 - Responsible assessing validity of ballots and tally

- Information Officer – Elections Canada** 2008
- Interacted with the public to communicate operations during elections and ensure problems were resolved quickly and smoothly

Volunteer

- Metro Turning Point** 2008 - present
Halifax, Nova Scotia
- Knitted blankets for local shelter

- Crohn's and Colitis Foundation of Canada - Heel 'n' Wheel-a-thon** 2008
Halifax, Nova Scotia
- Interacted with public to organize fundraising, administration and problems for event

- Crohn's and Colitis Foundation of Canada - Charity BBQ Day** 2008
Halifax, Nova Scotia

Languages

English (native); French (Comprehensive); Spanish (Comprehensive)

Edward Rushton

1998 7th Line of Smith
RR4 Peterborough, ON
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edwardruston@dal.ca

Profile Highlights

- Athletic and leadership abilities developed through long term commitment to rowing
- Experience in large scale project coordination fostering excellent interpersonal and communication skills
- Total commitment to achieving project deliverables
- Life-long learner embracing a diversity of experiences from athletics to botany

Education

Corporate Residency MBA. Dalhousie University

Candidate 2012

Bsc. Biology. Trent University

Graduated 2008

- Earned an entrance scholarship for first year students with 80% or greater
- Received the Michael Cullen Award for student athletes who demonstrate an outstanding commitment to the Trent University rowing community
- Received the Trent University Athletics Award for varsity athletes who demonstrate a four year commitment to their sport

Honours Thesis, Trent University

2008

- Created and implemented an original independent research project
- Conducted extensive research within a limited resource budget
- Worked independently with minimal supervision

Work Experience

Trent University

2008

Research Assistant to Marcel Dorken

- Facilitated and assisted with experimental design of evolutionary research projects
- Prepared research sites for the growth of *Mercurialis annua*
- Transplanted and identified plants based on sex

Trent University

2008

Research Assistant to Neil Emery

- Grew and tended to plants in the research greenhouse
- Extracted hormones using modern laboratory techniques

Coast Range Contracting

2005-2010

Tree Planter first aid attendant and Company Driver

- Provided day to day first aid as well as rescue first aid when required, to co-workers
- Worked independently in a production based environment
- Ensured the safety of passengers while driving to the work sites through challenging settings

Volunteer Experience

Trent University Rowing Club President

2007 – 2008

- Coordinated the Trent Regatta with stakeholders from the Peterborough Rowing Club, Trent University and City of Peterborough
- Facilitated a 1,600 person fundraising reception to generate over \$36,000 for the rowing community in Peterborough
- Organized sponsorship programs, rowing events and fundraisers with an executive team

Victoria J. Smith

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Halifax, NS B3L 2Y3
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v.smith@dal.ca

EDUCATION

Master of Business Administration, Corporate Residency; Dalhousie University – Halifax, NS
(Candidate 2012)

Bachelor of Science; Memorial University – St. John's, NL (Graduated in 2010)

- Major in Behavioural Neuroscience
- Minor in Biology

PROFESSIONAL EXPERIENCE

Sales Associate; Spring Shoes – St. John's, NL & Halifax, NS (2006-2010)

- Consistently achieved sales-target based on total revenue through successful communication skills and accurate needs assessment
- Through excellent customer relations, received top salary based on commissioned sales and was therefore offered store transfer due to exceptional performance

Waitress/Bartender; Freeman's Restaurant – Halifax, NS (2008-2009)

- Demonstrated exceptional interpersonal skills while maintaining customer relationships and was offered permanent, full-time employment
- Key contributor to my team's achievement of 'Best Food Award' from The Coast

Promoter/Entertainer; Casino Nova Scotia – Halifax, NS (2007-2009)

- Effectively communicated and interacted with public to attract clientele
- Utilized exceptional customer relation skills and positive attitude in order to enhance customer experience

Financial Sales Agent, MBNA; Minacs – Halifax, NS (2007)

- Placed in 'Top 10' for best performance for four consecutive months
- Employed assertive personality in order to gain customers

Customer Service Representative; Teletch – Halifax, NS (2006)

- Built customer rapport using empathetic personality in order to increase customer satisfaction
- Utilized problem solving skills in order to solve customer objections and queries

Call Center Assistant Manager; Political Campaign – Halifax, NS (2006)

- Utilized organizational skills to hire, train and schedule employees
- Fulfilled a leadership role in order to effectively manage employees

Canteen Manager; Point Pleasant Park - Halifax, NS (2003-2005)

- Effectively trained all new employees resulting in increased customer satisfaction
- Developed valuable marketing strategies that consistently increased annual sales

VOLUNTEER EXPERIENCE

Tour-guide; RADHOC (Responsibility, Action and Development: High School Outreach Champions' Youth Leadership) – St. John's, NL (2009)

- Employed leadership skills while tour-guiding high school students throughout Memorial University

Peer Helper; Memorial University Student Help Centre – St. John's, NL (2008)

- Developed weekly presentations which promoted student health and pressing student issues

Model; 'Vicki's Got a Secret' Fashion Show (2008)

- Exercised time management skills in order to meet deadlines
- Effectively contributed to a team which promoted new small businesses in Halifax

Volunteer; Political campaign (1995 –present)

- Utilized superb communication skills in order to contact potential voters during a political leadership campaign

EXTRA CURRICULAR ACTIVITIES

- Drummer in the 33rd Halifax Service Battalion Pipe & Drum Band for 5 years
- Trained in Tae Kwon Do for 6 years
- Avid swimmer & runner
- Junior Achievement Entrepreneurship (2005)
 - Developed a successful business plan in order to sell and market a product and a service
 - Worked as a team while participating in a province-wide entrepreneurship competition in which resulted in the acceptance of an award